

FOOD PROCESSING IN HANNIBAL, MISSOURI

WHY HANNIBAL?

- ▶ **Competitive operating costs**
(labor, real estate, taxes)
- ▶ **Community investment**
in water quality
- ▶ **Convenient transportation system**
that includes air, rail, port, and highways.



Well-Established Food Processing Industry led by General Mills

Located along the Mississippi River, close to markets and suppliers in more than eight states, Hannibal offers food processors a business-friendly environment with low barriers to entry. Traditional and newer production and processing methods are used in Hannibal including vertical farming, hydroponics, and industrial hemp. Local employees, known for their work ethic, are supported by workforce training and educational programs focused on career pathways for food processing, ag tech, manufacturing and logistics. Surrounding crops include corn, soybeans, other grains, cattle and pigs.

SPOTLIGHT ON GENERAL MILLS



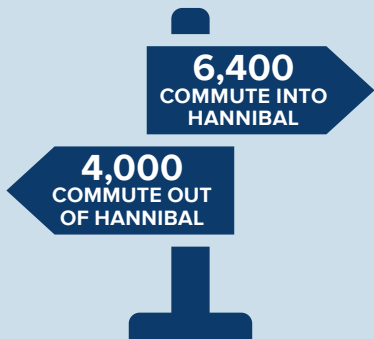
General Mills operates 24/7 in the Hannibal region, employing over 1,000 at a starting wage of \$19.00. Among the familiar brands coming out of the plant are Old El Paso tortilla chips.

Business Environment

SURROUNDING POPULATION



DAILY COMMUTING WORKFORCE



Wage Rates

SELECTED FOOD PROCESSING OCCUPATIONS

OCCUPATION	NORTHEAST REGION *
51-3092 Food batch maker	\$16.09
51-9023 Mixing & blending machine setter	\$23.57
51-9061 Inspectors, testers, sorter	\$20.03
51-9161 CNC operator	\$19.57
51-9162 CNC programmer	\$27.36**

Source: Bureau of Labor Statistics May 2019 Metropolitan and Nonmetropolitan Area Occupational Employment and Mean Wage Estimates for Northeast Region (North Missouri Nonmetropolitan Area).
*Hannibal is in Northeast Region.
** Regional average (St. Louis, Springfield, Quad Cities MSAs).

Training Resources

MOBERLY AREA COMMUNITY COLLEGE

Five locations including Hannibal, 6,000 students, Associate and certificate options.

Food processing, ag tech, logistics, truck driving, engineering, IT, cybersecurity, manufacturing

JOHN WOOD COMMUNITY COLLEGE (JWCC)

In Quincy, IL (22 miles), 1,600 students, degree and trade certificate options.

Agriculture (crop production, agribusiness, machinery, and animal sciences)

HANNIBAL LAGRANGE UNIVERSITY

In Hannibal, 1,200 students, private four-year Christian university.

Engineering, computer info systems

CULVER-STOCKTON COLLEGE

In Canton, MO (40 miles), 975 students, private four-year Christian university.

Chemistry, IT, Supply Chain Management, Business

HANNIBAL CAREER AND TECHNICAL CENTER

Public school program for middle and high school students. Technical and on-the-job training.

Ag technology, food sciences, food processing

Best Business Parks for Food Processing



Veterans Park

CURRENT FEATURES

- ▶ 25 acres, level
- ▶ Electric, gas, water, sewer on site

BEST USES

- ▶ Smaller Manufacturing
- ▶ Food Processing

Lakeside Technology

CURRENT FEATURES

- ▶ 80 acres zoned industrial, level
- ▶ Utilities at park perimeter
- ▶ A Missouri Certified Site
- ▶ No rail

BEST USES

- ▶ Technology
- ▶ Higher-end Manufacturing
- ▶ Medical Manufacturing
- ▶ Small Distribution
- ▶ Food Processing



Lakeside Roundabout

Road, Rail, River and Air



ROAD

- ▶ 4-lane highway systems: combined 40,000 vehicles through Hannibal daily
- ▶ Chicago-Kansas City Expressway (I-72)
- ▶ Avenue of the Saints (US-61)



RIVER

- ▶ Mississippi River at city's edge
- ▶ Public Port
- ▶ Barge shipping opportunities
- ▶ Process water capabilities nearly unlimited



RAIL

- ▶ BNSF & NS access to local businesses
- ▶ Connectivity to intermodal services in St. Louis and Kansas City (2nd and 3rd largest railroad terminals in the U.S.)



AIR

- ▶ Executive jet: (fuel, hangars, tiedowns, lounges): Hannibal Regional Airport (KHAE)
- ▶ Commercial service 30 minutes (Quincy)
- ▶ International service 90 minutes (St. Louis)



DISTANCE (MILES)

ST. LOUIS	117
KANSAS CITY	212
DES MOINES	230
CHICAGO	300
INDIANAPOLIS	311
OMAHA	325
MILWAUKEE	377
LOUISVILLE	379
FT. WAYNE	390
MEMPHIS	392
WICHITA	409
TULSA	419
CINCINNATI	420
NASHVILLE	428
MINNEAPOLIS	445
COLUMBUS	482
OKLAHOMA CITY	521
DETROIT	554